

Flexible Configuration

- Handles package pricing with unlimited numbers of items and combinations.
- Discount or adjust price by item, member or entire group
- Unlimited pricing periods
- Unlimited group sizes
- Children's pricing
- Optional drying or cleaning days
- Tracks stock by size where required
- Handle non-inventory stock like damage waiver or insurance
- Process basic sales for goggles, hats and gloves
- Add comments to hires
- Process hires to suit your shop layout, you can start the hire and enter all customers and then move to another terminal(s) to add equipment and then finally pay at the end OR handle the entire hire at one terminal. Data is synchronised between terminals.
- Change the docket layout to suit your needs
- Flag items as "picked up" or "returned" by item, member or entire group. Optionally just scan the barcodes for each item.
- Use barcodes to add each item to the hire, type in the stock code or use a search screen filtered by category, stock and size.

Affordable

- HireSolutions is affordable to all sized hire shops.
- We are confident that after the first year, you will have enough information to save you the purchase price of the software by helping you identify which stock and which sizes you own too much of.

Cost Savings

- No more expensive pre-printed duplicate or triplicate forms.
- HireSolutions will help you identify which stock and sizes you are running out of too often, resulting in the loss of hires.
- By processing your customers more efficiently, you will encourage return business and reduce walk-outs by impatient customers.

Minimum System Requirements:

- Windows 2000 or XP Professional
- Pentium 4 or AMD Equivalent
- 256Mb RAM (512 Mb recommended)
- 400 Mb Free Disk Space
- Barcode Scanner Optional

Hire Solutions

Created in Australia by Granite Solutions.

Get more out of your snow hire business!

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Hire Solutions



SOFTWARE TO MANAGE YOUR SNOW HIRE BUSINESS

HireSolutions is an Australian designed and developed software package that is affordable and effective.

HireSolutions helps you:

- **Process Customers Faster.**
- **Record and contact your customers.**
- **Know where your stock is.**
- **See exactly which stock is being hired out and more importantly, which stock isn't.**

CAN YOU AFFORD NOT TO BE USING HIRESOLUTIONS?

Process Customers Faster and Accurately

- Optional use of barcodes to enter stock. HireSolutions can generate and print barcode labels. Existing barcodes (serial numbers on skis) can also be used. You can label your stock or put the labels in a folder. You can also key in the stock codes.
- Optional use of preferred customer cards and barcodes to recall customers. You can use professional pre-printed plastic cards and link them with a customer loyalty scheme.
- Import all or part of a previous group including some or all stock, for speedy return business. For each member you can optionally select individual items to import.
- Automatic DIN calculation.

Better Customer Service

- Pre-book equipment with unlimited deposits. The system checks for stock availability and prevents over bookings.
- Easily handles groups, with unlimited members and payments for some or all members
- Prevent mistakes with the automatic DIN calculation on alpine skis. Sole length automatically picked up from boots. DIN details printed on customer receipt (and picking list for pre-bookings).
- Create picking lists or labels allowing you to prepare all of your pre-bookings and have them ready when the customer comes in to pickup. The lists have the DIN settings or snowboard stance information so the hardware can be adjusted before hand.
- Extract customers based on dollars hired within a date range and postcode ranges for direct mail. Either print labels or create a CSV mail merge file for use in Microsoft Word.
- Option customer entry terminal for multi-user systems to allow customers to enter their name, address and skier data. Speeds up data entry, frees up your staff to serve customers and keeps your customers busy.
- If you have never taken pre-bookings you can now safely and easily take bookings for some or all of your equipment.
- There is no need to move stock to a separate area or stick bits of paper on stock to reserve it. You can now take a booking for your demo gear knowing it will be available when the customer wants it.
- Make a stock inquiry for a given date range to see if particular equipment is available.
- The system handles flexible package pricing and will automatically apply the best package price based on the items hired. Never have any of those awkward discussions with your customer about the price of the hire.

Improved Stock Control

- Report on hires due back to identify any late returns, outstanding hires or even to view how many returns you will have on a particular day.
- The system tracks items added and removed from hire and you can report on stock movements within a date range. You can add comments so you can see why an item was added / removed.
- Produce stock take sheets to make counting your stock easier.
- The system warns you when an item is being returned late. You can add late fees to cover late returns or change the pricing period and let the entire hire be recalculated.
- The system prevents over-bookings, so you never have that embarrassing situation of having hired the same item to two groups.

End Of Season Report: 1/06/2005 - 27/09/2005										
Stock Code / Description	Size	Qty Own	Avg Cost	Tot Cost	Qty Hired	\$ Hired	Highest Qty Hired / Number of Days that Qty Was Hired			
Skis Carve										
10	Skis Carve Head C100	142 Head	3	\$180	\$540	13	\$803	3/2,2/24,1/40		
10	Skis Carve Head C100	149 Head	14	\$180	\$2520	37	\$2284	10/3,3/1,8/2,7/3,...		
10	Skis Carve Head C100	156 Head	10	\$180	\$1800	30	\$1550	6/6,5/8,4/7,3/20,...		
10	Skis Carve Head C100	163 Head	6	\$180	\$1080	37	\$2260	6/9,5/8,4/14,3/18,...		
10	Skis Carve Head C100	170 Head	6	\$180	\$1080	36	\$2156	6/19,5/14,4/8,3/17,2/8,1/16		
10	Skis Carve Head C100	177 Head	4	\$180	\$720	15	\$934	4/8,3/7,2/11,1/34		
58	Skis Carve Child Head XRC 50	107	7	\$199	\$1393	23	\$204	8/1,7/2,6/5,5/2,4/8,3/1,...		
58	Skis Carve Child Head XRC 50	117	12	\$199	\$2388	23	\$437	8/1,7/4,6/7,5/2,4/1,3/1,...		
58	Skis Carve Child Head XRC 50	127	6	\$199	\$1194	19	\$366	6/1,5/3,4/8,3/11,2/25,1/...		
58	Skis Carve Child Head XRC 50	137	2	\$199	\$398	6	\$21	2/20,1/17		
58	Skis Carve Child Head XRC 50	97	5	\$199	\$995	17	\$215	5/7,4/5,3/18,2/18,1/10		
85	Skis Carve K2 Omni Sport	153 K2	2	\$320	\$640	4	\$204	2/3,1/24		
85	Skis Carve K2 Omni Sport	160 K2	2	\$320	\$640	9	\$614	2/13,1/45		
85	Skis Carve K2 Omni Sport	167 K2	3	\$320	\$960	12	\$660	3/4,2/16,1/7		
85	Skis Carve K2 Omni Sport	174 K2	3	\$320	\$960	8	\$620	2/22,1/18		

These items are overstocked. The first item, we own 14, but the most ever hired out in a day was 10, on 3 days.

These items may be understocked, the first item was fully hired out on 19 days

These items look about right.

Useful Reports

- X and Z key reports to see how much money you have taken, and on which register. Report on registers and tenders over a date range.
- Hire summary report to see how many items, hires, packages, non-stock items and retail items have been hired during a period. Useful for calculating stamp duty liability.
- Report on hires due back for a given date. This report excludes items already returned. It can identify:
 - * Outstanding hires if run for yesterday
 - * Identify how many hires are still due back in today, so you know when you can start sending staff home or calling customers
 - * How many hires are due back on a date to help predict staffing needs

• The end of season report shows the total quantity owned, by size, value owned, times hired, value hired and a summary showing how many days each quantity was hired out. This will help you pinpoint your over stocked items that represent your capital sitting on a shelf unused and taking up valuable space. You can also identify which items and sizes you are running out of too often and missing hires as a result.



Locally Designed and Developed

- Because HireSolutions is developed in Australia, we understand your business.
- Support is local and because we wrote the software, we understand it.
- Being local, we can listen to your feedback, incorporate new ideas and features, and configure the system to suit your business.
- Designed and implemented using the latest software development tools (Borland Delphi 2005 using ECO II, Microsoft MSDE and Microsoft .NET) which means software that is easier to modify and bound to last. Don't spend good money on yesterday's technology.